TOI OPLEIDINGEN

CASE STUDY
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Turnover improvement

CUSTOMER
TOI Opleidingen

SECTOR
Automotive / Technical audits

COUNTRY
The Netherlands

DATE
2021 – present

BACKGROUND

TOI is an educational institute renowned for training technicians as professionals. As technological developments are rapidly advancing, the need for professionals is growing. Digital techniques are increasingly replacing the old ways.

This requires technical know-how. Therefore, automotive engineering, information and communication technology must be perfectly intertwined.

THE CHALLENGE

TOI got in touch with one of our strategic partners in the Netherlands, in order to improve the training of technicians and auditors, and at the same time innovate with technology tools that would help them to be agile within the training process to increase their efficiency.

They can solve the following pain points

- Agility in education and training

- Increasing turnover volume

- Reduction of travel costs

THE SOLUTION

Once TOI Opleidingen had tested several Wideum products, they settled on the option that best suited their organisation through Remote Eye and Realwear's smart glasses. The special feature of using the smart glasses is that they can train at any time, regardless of location. The training is applicable at the workplace, so you learn and work at the same time.

Remote Eye is a software solution based on

| Smart Glasses | Tablets | PCs |

for sharing information between on-site operators and support departments. It effectively assists users in executing difficult tasks and maintaining operations by having real-time data at hand, while always maintaining a close view of the remote situation.

WHY WIDEUM?

Wideum is a global leader in remote service technology and innovation in applications for smartphones, tablets and smart glasses.

Our proprietary software allows users to execute difficult tasks and also provides for operation maintenance with remote assistance thanks to information sharing between field service operators and support departments.

Solutions like:

Remote eye

Twin eye

include real-time data and knowledge sharing that enable increased productivity thanks to the significant reduction in costs and machinery downtime.

BENEFITS

We help your company with the best remote assistance products and solutions that empower your technicians. In addition, they add value to your customer service and thus, you can monetize your post-sales service.

We know that having the best performance and execution is important for you, which is exactly why we want to help you with:

Hands-Free Solutions
Focus on what is most important

Aviod Travels
No more unnecessary trips

Monetize your post-sales
Offer your clients innovative customer service

No more misdiagnosis
Ensure first-time results and solutions for your client

Reduce downtime
Rapid support from experts